September 10<sup>th</sup>, 2018 ASSP Luncheon Meeting















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Aegion LLC
Infrastructure Solutions
Platform







## Pipeline Infrastructure

#### Infrastructure Solutions

Market leader for rehabilitation of municipal and industrial gravity and pressure pipelines

Wastewater pipeline rehabilitation is Aegion's single largest market (represents 1/3 of consolidated revenues)



#### **Corrosion Protection**

Technologies and services that protect and monitor oil & gas pipelines from corrosion using cathodic protection engineering, pipeline inspection, interior pipe linings, interior and exterior pipe coatings, insulation and pipeline repair







#### **Energy Services**

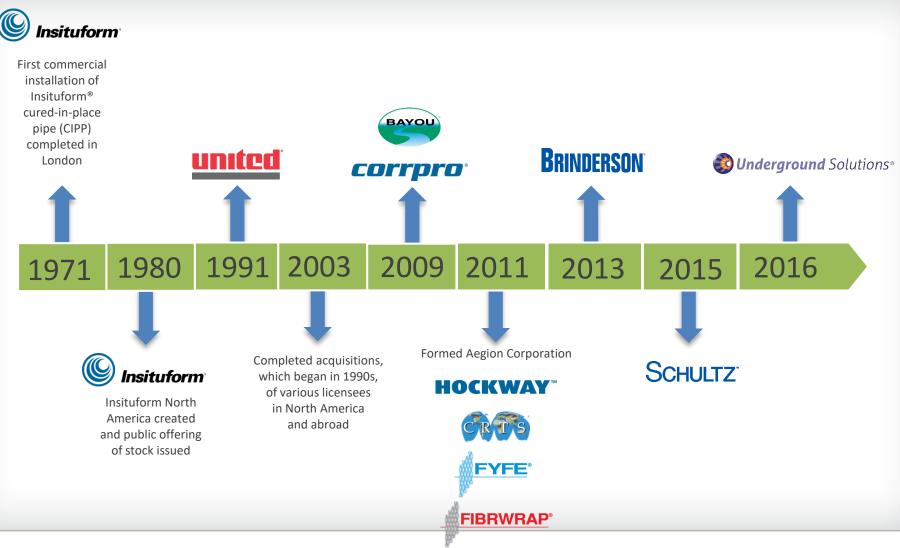
Provides day-to-day maintenance services to refinery customers on the West Coast as well as turnarounds, scaffolding services and small capital construction activities







### Aegion corporate history







#### Our mission. Our values.

#### **OUR MISSION**

Aegion keeps infrastructure working better, safer and longer for customers throughout the world.

#### **OUR VALUES**















## CIPP Cured in Place Pipe Operations

- Pipe Rehabilitation Focus
  - Diameters 6" 96"
- 78 Crews across the U.S. and Canada
- 10 Crews in UK
- 4 Crews in Ireland
- 10 Crews in EU
- 7 Crews in Australia





## **CIPP** Operations







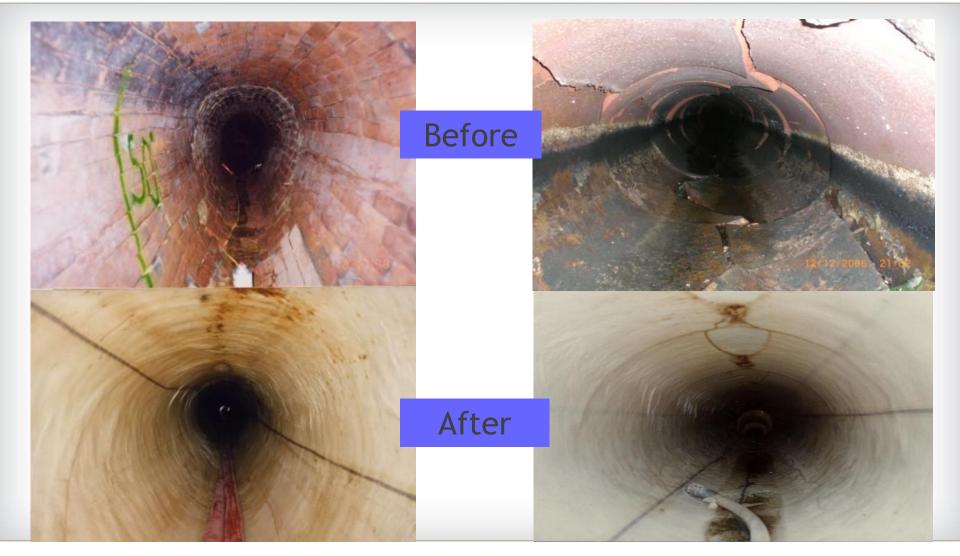
## **CIPP** Operations







## **CIPP** Operations







- No Death by PPT today!
- Table Top Exercises.
- Group Learning Opportunity
- Take Away's for Everyone





Top Management Commitment

- Table Top Exercise:
  - What does top Management Safety Commitment look like to you??





#### Aegion values



#### ZERO INCIDENTS ARE POSSIBLE.

Every Aegion employee is expected to deliver best-in-class safety performance at all times.



#### DO WHAT'S RIGHT.

Honesty and integrity guide our decision-making, our actions and our relationships with our customers, stockholders and communities.



#### WE SOLVE PROBLEMS.

We support our customers' success by understanding better than anyone how to identify and solve problems.



#### **RESULTS MATTER.**

We own the consequences of our actions and realize we are ultimately accountable to our customers, stockholders and each other.



#### BE BETTER.

We never settle for the status quo and strive each day to do better and to be better.





• Top Management Commitment – Suggestions from the team





- Safety Accountability
- Table Top Exercise:
  - What does Safety Accountability look like for Employees, Superintendents, Middle Management, Senior Management, and Safety Professionals?



- Aegion Accountability Examples:
  - Senior Management support of SSQT
  - Safety Culture Day





Safety Accountability – Suggestions from the team





Positive Climate

- Table Top Exercise:
  - What should a company do so that Safety is seen as positive?





Positive Climate At Aegion

SPEAR Program

- Safety Culture Day
- BOR Calls





Creating Positive Safety Climate – Suggestions from the team





- Building Safety into an "every day" process
- Table Top Exercise:
  - Does Safety Work Best in a Silo or as a support function to the organization?





- Building everyday Support
  - Daily Safety Alerts

- Evaluate safety in your business
  - Safety Culture Assessment Emmitt Nelson





 Ways to Build Safety in "Every day" process – Suggestions from the team





## Developing a Strong Safety Culture Summary

- 1) Top Management Commitment
- 2) Safety Accountability in the Organization
- 3) Positive Safety Climate
- 4) Building Safety into an "Everyday" process





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